

**Your Hospital Tender Package No.: YHT-002**  
**Tender Analysis for Respiratory/Anesthesia Equipment**

ITEM	Vendor A	Vendor B
<b>0764453 Anesthesia Machine</b>		
Model #	Aestiva /5-7900	Fabius GS 417110
Base Price \$	\$70,193.24	\$60,175.00
Total (x5)	\$403,611.13	\$300,875.00
Form B Discount	10% already applied	none
<b>Specification</b>		
Dimensions WxDxH (inches)	29.5 x 32.7 x 53.4	35.2 x 32.2 x 51.1
Weight	300 lb	232 lb
Battery life (vent and monitor)	30 min	90 min
PEEP range	4 - 30 cm H2O	0 - 20 cmH2O
Flowmeter type	Mechanical	Electronic
Vaporizer configuration	2 vaporizers	2 vaporizers
Tidal volume range	20 - 1500 ml	20 1400 ml
Minute volume range	0 - 99.9 L/min	data not provided
Inspired pressure range	5 - 60 cm H2O	5 - 60 cm H2O
Pressure limit range	12 - 100 cm H2O	15 - 70 cm H2O
Waveform sweep speeds	3, 5, 15 sec	data not provided
Inspiratory/Expiratory ratio	2:1 to 1:8	4:1 to 1:4
Pressure range at inlet	240 kPa - 700 kPa	data not provided
Peak gas flow	120 L/min + fresh gas flow	data not provided
Flow valve range	1 - 120 L/min	data not provided
Flow compensation range	200 ml/min - 15 L/min	data not provided
Hypoxic guard guarantees minimum O2 at any gas mixture	Yes	Yes
Data communication	RS232	RS232
<b>Terms and Conditions</b>		
Delivery to Final Room Location	Yes	Yes
Delivery by August 30, 2004	6 - 8 weeks delivery	8 - 10 weeks delivery
Equipment Specifications	Yes	Yes
Installation Instructions / Wiring Diagrams	Yes	Yes
Installation by Vendor	Yes	Yes
Medical Licensure Number Required	#296	#33786
Service Manual	Yes	Yes
Operator's Manual	Yes	Yes
Recommended Spare Parts List and Fixed One	Yes	Yes
Accessories & Consumables Catalogues	Yes	Yes
Preassembled	Yes	Yes
Latest Software Upgrade	Yes	Yes
References Required	Yes	Yes
Vendor Service & Support Contract Options (all)	Basic, standard, comprehensive	Basic, standard, comprehensive
Operator / Clinical Training	Yes	Yes
Tech. Service Training Options Maint /Biomed	Included for 2 techs, tuition & expenses (\$8,300x2)	Included for 1 tech, tuition only (\$3,500)
Minimum One Year Parts & Labour Warranty	Yes	Yes
Extended Warranty Options	One year, \$2476 per machine (Comprehensive agreement)	3 years, \$7364.76 per machine
<b>Recommendations</b>		
Purchase		
Notes	Compatible with existing Anaesthesia machines	Lowest unit price
Notes	Free upgrade for 9 existing machines	Best warranty
Notes	Better technical training package	